

Sayers Monthly Strategic Advisor

This month, we cover Palo Alto Networks' new AI-powered security solutions, Tenable's potential sale, and Zscaler's collaboration with NVIDIA. Stay sharp with the latest industry news and insights from Sayers.

Here's The Rundown:

- 🧐 **Tech Tidbits & Sayers Take:** We unpack the latest tech news, including Palo Alto's new security solutions and Zscaler's collaboration with NVIDIA AI Enterprise.
- 🤖 **AI Corner:** Stay ahead of the curve with insights into AI regulation and trends for 2024.
- 📖 **Sayers Blog:** Revisit the value of tabletop exercises for cybersecurity preparedness and explore the future of identity security.
- 🗨️ **Sayers Events:** Network with fellow tech professionals at these upcoming events!

Tech Tidbits & Sayers Take

Palo Alto Networks launches new security solutions infused with precision AI:

These solutions include AI Access Security, AI Security Posture Management, and AI Runtime Security, which leverage machine learning, deep learning, and generative AI to provide real-time security and safety.

Sayers Take:

Interesting approach. This will utilize historical and current data to predict and prevent issues with high accuracy. Will also build predictive models to deter security threats in real-time.

Check it out [here!](#)



Tenable considering acquisition by private equity or strategic buyer:

Tenable is reportedly considering a sale to either a private equity firm or a strategic buyer, which could potentially take the publicly traded vendor private. This move comes as Tenable continues to expand its exposure management platform through organic growth and acquisitions.

Sayers Take:

Potential double-edged sword. On the one hand, influx of capital and strategic direction from a new owner could accelerate innovation and enhance the platform's capabilities. On the other hand, there are potential disruptions during the transition period so we will be closely monitoring the situation.

Check it out [here!](#)



Zscaler to deliver Generative AI-powered Zero Trust Security Innovations in Collaboration with NVIDIA:

This partnership aims to enhance Zscaler's security solutions with NVIDIA's AI technologies, providing advanced threat detection and simplified IT operations.

Sayers Take:

Zscaler's decision to collaborate with NVIDIA will be interesting to follow. With SASE solutions relying heavily on data processing at scale, implementing NVIDIA's Morpheus and NIM could help continue to optimize that process. Improving how data is processed can lead to more efficient verdicts, and an overall better user experience. Just how much will this collaboration change the way Zscaler processes data remains to be seen, but we'll be on the lookout for test results as they're published.

Check it out [here!](#)



Sayers Blog

From the Sayers Resource Library:

- [Missed Def Con 32? Don't work, we have got you covered](#)
- [Technology Roundup: HPE Discover, Aruba Atmosphere, And Pure//Accelerate](#)
- [Sayers Technology Recognized as Diamond Innovator Partner in Palo Alto Networks' NextWave Program](#)
- [What's Old is New: The CrowdStrike Outage - "Sometimes patches break things..."](#)

AI Corner

The latest news in AI:

- [AI Prompt Engineering - Applications, Benefits, Techniques, Process & More](#)
- [OpenAI's latest model will block the 'ignore all previous instructions' loophole - The Verge](#)
- [Generative AI and Data Protection](#)

"Sayers did a fantastic job with Year 1 of the Proactive Services SOW. The code upgrades went smoothly, reporting was timely and informative, and any issues that did pop up were dealt with quickly and effectively."

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